

Lesson Plan			
	<b>Discipline:Electrical Engineering</b>	<b>Semester-5th Winter 2023</b>	<b>Name of the Teaching Faculty: Sri. SIBANI SANKAR SWAIN</b>
<b>Sl. No.</b>	<b>Subject-ENTREPRENEURSHIP and MANAGEMENT &amp; SMART TECHNOLOGY</b>	<b>No. Of Days/Week class allotted:04</b>	<b>Semester From date: 07/08/2023 To date: 30/11/2023. No of weeks: 16</b>
	<b>Weeks/Months</b>	<b>Class Day</b>	<b>Topic</b>
1	1st Week	1st (08.08.2023)	Concept /Meaning of Entrepreneurship. Need of Entrepreneurship.
		2nd (10.08.2023)	Characteristics, Qualities and Types of entrepreneur, Functions. Barriers in entrepreneurship.
		3rd(11.08.2023)	Entrepreneurs vrs. Manager. Forms of Business Ownership: Sole proprietorship, partnership forms and others.
		4th(12.08.2023)	Entrepreneurs vrs. Manager. Forms of Business Ownership: Sole proprietorship, partnership forms and others.
2	2nd Week	1st (17.08.2023)	Entrepreneurial support agencies at National, State, District Level( Sources): DIC, NSIC,OSIC, SIDBI, NABARD, Commercial Banks, KVIC etc.
		2nd (18.08.2023)	Technology Business Incubators (TBI) and Science and Technology Entrepreneur Parks
		3rd(19.08.2023)	Business Planning SSI, Ancillary Units, Tiny Units, Service sector Units
3	3rd Week	1st (22.08.2023)	Time schedule Plan, Agencies to be contacted for Project Implementation
		2nd (24.08.2023)	Assessment of Demand and supply and Potential areas of Growth Identifying Business Opportunity
		3rd(25.08.2023)	Final Product selection
		4th(26.08.2022)	Preliminary project report Detailed project report,

4	4th Week	1st (29.08.2023)	Techno economic Feasibility Project Viability
		2nd(31.08.2022)	Definitions of management Principles of management
		3rd(14.10.2022)	Functions of management (planning, organising, staffing, directing and controlling etc.)
		4th(14.10.2022)	Functions of management (planning, organising.)
5	5th Week	1st (05.09.2023)	Functions of management ( staffing, directing and controlling etc.)
		2nd(07.09.2023)	Level of Management in an Organisation
		3rd(08.09.2023)	a) Production management Functions
		4th(09.09.2023)	Activities,Productivity
6	6th Week	1st (12.09.2023)	Quality control Production Planning and control
		2nd(14.09.2023)	b) Inventory Management Need for Inventory management
		3rd(15.09.2023)	Models/Techniques of Inventory management
		4th(16.09.2023)	Models/Techniques of Inventory management
7	7th Week	1st(21.09.2023)	Functions of Financial management
		2nd(22.09.2023)	Management of Working capital
		3rd(23.09.2023)	Management of Working capital Costing (only concept) Break even Analysis
8	8th Week	1st(26.09.2023)	Journal entry, Petty Cash book, P&L Accounts,
		2nd(28.09.2023)	Balance Sheets(only Concepts)
		3rd(30.09.2023)	Marketing Management Concept of Marketing and Marketing Management
			Marketing Techniques (only concepts)
		1st (03.10.2023)	Concept of 4Ps (Price, Place, Product, Promotion)

9	9th Week	2nd(05.10.2023)	Human Resource Management Functions of Personnel Management
		3rd(06.10.2023)	Manpower Planning, Recruitment
		4th(07.10.2023)	Sources of manpower, Selection process, Method of Testing,
10	10th Week	1st(10.10.2023)	Methods of Training & Development, Payment of Wages
		2nd(12.10.2023)	Leadership Definition and Need/Importance
		3rd(13.10.2023)	Qualities and functions of a leader Manager Vs Leader
		4th(14.10.2023)	Style of Leadership (Autocratic, Democratic, Participative)
11	11th Week	1st(17.10.2023)	Motivation Definition and characteristics
			Importance of motivation
		2nd(19.10.2023)	Factors affecting motivation
3rd(20.10.2023)	Theories of motivation (Maslow)		
12	12th Week	1st(31.10.2023)	Methods of Improving Motivation
		2nd(02.11.2023)	Importance of Communication in Business
		3rd(03.11.2023)	Types and Barriers of Communication
		4th(04.11.2023)	Human relationship and Performance in Organization
13	13th Week	1st (07.11.2023)	Relations with Peers, Superiors and Subordinates
		2nd(09.11.2023)	Relations with Peers, Superiors and Subordinates
		3rd(10.11.2023)	TQM concepts: Quality Policy, Quality Management, Quality system
		4th(11.11.2023)	TQM concepts: Quality Policy, Quality Management, Quality system
		1st (14.11.2023)	Accidents and Safety, Cause, preventive measures, General Safety Rules ,
		2nd(16.11.2023)	Personal Protection Equipment(PPE)

14	14th Week	3rd(17.11.2023)	Intellectual Property Rights(IPR),
		4th(18.11.2023)	Intellectual Property Rights(IPR),
15	15th Week	1st (21.11.2023)	Patents, Trademarks, Copyrights
		2nd(23.11.2023)	Patents, Trademarks, Copyrights
		3rd(24.11.2023)	Features of Factories Act 1948 with Amendment (only salient points)
		4th(25.11.2023)	Features of Factories Act 1948 with Amendment (only salient points)
16	16th Week	1st (28.11.2023)	c) Features of Payment of Wages Act 1936 (only salient points)
		2nd(30.11.2023)	c) Features of Payment of Wages Act 1936 (only salient points)